

Pacific

golf club

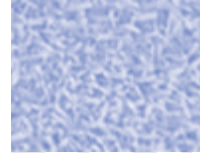
To provide a quality golf course and clubhouse amenities which are conducive to a friendly environment for the benefit of the Members of the Club



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72nd
Annual Report &
Balance Sheet
2009



PACIFIC GOLF CLUB

The Seventy Second Annual General Meeting of the Pacific Golf Club will be held in the Clubhouse at 430 Pine Mountain Road, Carindale on Tuesday 29th September 2009 to commence at 7:00pm.

BUSINESS

1. To receive and adopt the minutes of the Seventy First Annual General Meeting of Pacific Golf Club Incorporated held at the Club House on Tuesday 9th September 2008.
2. To receive and adopt the President's Report and the Treasurer's Statement of Income and Expenditure, Assets and Liabilities for the year ended 30th June, 2009.
3. The receiving of and adoption of the Auditor's Report upon the books and accounts for the year ended 30th June, 2009.
4. The declaration of the appointment of the Patron and Auditor or Auditors for the ensuing year.
5. The declaration of the election of members on the Board of Directors.
6. The resolution of Notices of Motion.
7. Recommendations to the incoming Board of Directors.
8. General Business.

RG Smith
General Manager

OFFICE BEARERS 2008/2009

Patron	Tom Hogan
President	John Thorsen
Vice President	James Whitelaw
Captain	Wayne Roberts
Hon. Treasurer	Douglas Smith
Director	Garry Rossow
Director	Terry Smith
Director	Peter Jager

LIFE MEMBERS

Charles Ayre, Mervyn Haughton, Thomas Hogan, Mervyn Valentine, Paul Hinds, Ray Brady, Peter Stone, Albert Zanco, Evelyn Lewis, Del Kent, Wyn Hall, Thomas Molloy

Auditors
Griffin Jones

General Manager
Raymond G Smith

Welcome to the 72nd Annual President's Report for Pacific Golf Club. This is my third as President and once again it has been a privilege to serve the needs of the Club in this capacity.

I certainly don't need to dwell on the euphemistically titled GFC (Global Financial Crisis) and all of its consequential damage to each of us. But if it has affected our membership, it affects our Club. That and the drought breaking rains (don't get me wrong, we needed them) have knocked around our results. Although I am pleased to advise the Club has still had a very solid year and Doug's Treasurer's Report will expand on the profit and what stood behind it.

Again I thank you all for supporting Pacific. Like they say on the airlines, we know you have a choice and we thank you for choosing Pacific (ignore the bit about your tray tables and seat backs!).

FINANCIAL

(i) 2009 Performance

As mentioned above, a solid outcome, \$236,146 profit. While down on last year, after adjusting for donations, it is a result to be respected considering the GFC and its constraints. Individuals and corporates alike have had income and asset reductions, found credit harder to come by and, with the demands of debt reduction, all combining to restrict non core expenditure. Life gets a little tighter. Our Club is no different.

We have reduced debt (our last payment on the bank loan for the clubhouse redevelopment was paid in January 2009), but still embarked on substantive and targeted capital expenditure on the course. Balancing our resources whilst recognising that there is raging uncertainty ahead of us, has necessitated very tight fiscal planning throughout this year. This allows us to face future challenges from a position of strength. We all have ideas on how to spend money on the course, but the Board also must be mindful of preserving our future if there is a further slide in the economy. If anyone can predict that accurately, your talents are wasted here and I've got a position for you!

(ii) Historical Comparisons

In my last two years' Reports I've looked at certain aspects of the '10 Year Plan' and how the original forecasts compare with actual results. This year I am looking at profits and capital expenditure.

The first table compares the '10 Year Plan' Net Profits with achieved results. There are two codicils to this comparison to keep in mind; however they do not subjectively affect the final conclusions. Firstly the '10 Year Plan' was finally passed by the membership and consequently introduced later than forecast. Secondly our Rules of Association changed the financial year end from 30/9 to 30/6 in 2007 and reduced that year to 9 months rather than 12 months.

Year	10 Yr Plan Exc Donations	Actual	Actual Exc Donations	Actual vs Plan
2002/2003	29,581	*103,945	*91,516	61,935
2003/2004	394,642	41,338	16,954	-377,688
2004/2005	467,222	357,042	352,042	-115,180
2005/2006	487,423	367,064	361,155	-126,268
2006/2007	499,942	+467,198	+256,198	-243,744
2007/2008	499,509	368,472	308,426	-191,083
2008/2009	513,441	236,146	226,146	-287,295
Totals	2,891,760	1,941,205	1,612,437	-1,279,323

*Includes Extraordinary Gain on Inscribed Stock

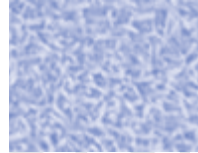
*Nine Months Trading Period

In other words, without adjusting for the delayed start and the short year in 2007, the Club's cumulative profit from 2002/03 till now is \$1,279,323 down on the numbers estimated in the original timetable; 7 full years of the '10 Year Plan' (\$950,550 if donations are added back). Recognising the late start of implementation of the 'Plan' and the short year in 2007, you could conservatively take \$550,000 off this difference, still leaving a shortfall of \$729,323 (excl donations) of Actual versus 'Plan'.

The principal difference has been gaming as mentioned in last year's Report "...but it must be remembered that significant changes to laws that affect gaming revenue have impacted our assumptions as recommended by industry experts 6 years ago when the 10 Year Plan was put together."

While the profit difference is significant it is not as bad as the raw numbers make out. The capital expenditure, from our asset register, for the three main areas of our business from 2003 to 2009 amounted to:

Course Improvements	Course Plant and Equipment	House	Total
\$1,496,950	\$578,727	\$1,598,921	\$3,674,598



This compares with the 'Plan's' expectations of \$3,905,000 for the same period (not adjusting for delay in implementation and the 2007 short year). In other words, despite a profit shortfall of \$1,279,323 we have a shortfall in our budgeted capital expenditure of only \$230,402(5.9%).

Another measure of improvement/robustness is total cash at year end:

YE 30/9/03	\$ 166,152
YE 30/6/09	\$1,120,819

This year is not dissimilar to the last few and represents a solid platform to go forward with. Keep in mind that the bulk of our subscriptions are paid in advance and then drawn down on as the year progresses.

In summary, the '10 Year Plan' has kept our Club alive and contributed substantial benefits. That is also without reminding everyone of our low subscription fees we currently enjoy as Members.

ACHIEVEMENTS

- Our course expenditure has delivered us some very obvious improvements. The new fairway and green on the 5th will allow us to take a complete hole out of play for extended periods for refurbishment yet still play 18 holes with championship greens.
We have recently carried out an extensive course review by experienced consultants. The outcomes and recommendations are being progressively worked into our procedures over a 6 month period.
The recent rains have highlighted the need for cart paths throughout the course. This can only be achieved with substantial expenditure. The Board is reviewing options for this.
- Our pennant teams have again performed exceptionally well with the men's Open and Junior teams winning their flags and, combining with the Seniors, achieving for three years in a row, the overall Club Pennant. An absolutely amazing and unheralded (in Pacific's history) effort by players, caddies, organisers, pro-staff and all supporters and volunteers.
- Queensland Golf Club of the Year again! Three years out of five plus numerous other category wins. These awards from Clubs Queensland are extremely prestigious and further exemplify the complete experience offered by our Club. Congratulations to all of our management and staff, led by our General Manager, Ray Smith.

- Our Junior Club continues to perform well and grow. It is the envy of its peers. It brings in and fosters new entrants to our great game and feeds into our Club's success. Junior President John Ikin, his committee and the parents of the juniors are to be commended.
- The continuing support of all our member categories has helped us to weather the fiscal storm and deliver a strong and vibrant Club.

SUBCOMMITTEES

- Our fine tuning of the Articles of Association for Pacific continues. Peter Jager, Paul Hinds and Ray Smith have been beavering away with little support or guidance from State and National bodies. One further amendment is proposed this year.
- Redevelopment has taken a bit of a back seat during these uncertain times however if these so called 'green shoots' in the economy that the experts keep talking about are real and not 'weeds', the work here will re-engage.
- Course redevelopment continues as evidenced, but is obviously constrained by availability of funds and defensive positioning of our finances.

THANK YOU

- Our General Manager Ray Smith, leads an exceptional team ably supported by key management of Kay Ryan, Jo Ann Atkin and Graham Sims. To all of them and their staff, your efforts are appreciated and you make the Club an enjoyable place to be.
- To our three sub Clubs in Pacific; Ladies, Wednesday and Juniors, thank you for your support during the year, in particular Presidents Lila Carson, Ken Campbell, John Ikin and their respective committees.
- Our professional staff headed by Mark Victorsen and Paul Hazlett have had a difficult year in line with the rest of the Club, but their continuing efforts, both corporately and voluntarily, never falter. For Pacific members to have these people at the Club is very rewarding. I encourage all members to continue supporting their business.
- Nigel Blackwell and his staff continue to provide a quality product. Whether it be a snack or coffee and cake on the deck for lunch, three course meal or a function for hundreds, they do a great job and are a key link in our chain of services that the Club offers to members, guests and visitors.
- The sponsors of Pacific's events continue to underpin our competition success and are all to be thanked. I would make particular mention of Motorline BMW Springwood

PACIFIC GOLF CLUB

for their Blue Marker sponsorship. This is a banner event each month and with the support they show the Club, I am sure our members support their business, as with all of our sponsors.

- The Board of James Whitelaw (Vice President), Wayne Roberts (Captain), Doug Smith (Treasurer), Garry Rossow, Terry Smith and Peter Jager have worked together exceptionally well over the last 3 years. It has been an honour to work with you all.
- Lastly, I'd like to pass on a special thanks to the Club's Patron, Tom Hogan. After the sad passing of Jack Hildreth, the Board recommended Tom for the role and it has been one of the highlights of my time as President to offer him this position. Now into his third year, Tom is into everything, in fact we have to slow him down a bit! You all know him; seek him out, chat to him about the Club. His heart's got our logo stamped on it! Thanks Tom; you're doing a wonderful job.

VALE

To all the families and friends of our Club members who have passed away this year, the Board and management extend their sympathies. I know the old saying "we all get a turn", but most times it just seems too soon. Friendly faces no longer seen around the Club. Pacific is the poorer for their passing.

FINALLY

This is my last year as a director of the Club (8 years) and as President (3 years). It's time to stand aside for some new faces. I encourage them to apply their efforts in the spirit of camaraderie and professionalism that are the hallmarks of our great Club's history.

I would personally like to give my thanks to my two predecessors that I worked with on the Board, Bill Charlton and Ray Brady. Both of these members have had long periods on the Board and before that, the Committee. Experience is a good teacher.

On my departure from the Presidency and directorship, one person stands out for special recognition; Ray Smith. His knowledge and experience in club management and his quiet, professional approach as General Manager of Pacific make working with him a pleasure. The results achieved by Pacific have Ray's imprimatur all over them. I know I also speak with the support of Ray Brady and Bill Charlton from their time with him. He is well supported by his staff, however he leads by example and particularly this year, which has been personally difficult for Ray, the effort and the ethic are still there. Thanks Ray.

My last thought about my tenure as President personally before I disappear back into the membership; I wish my Dad had been alive to see me take the Chair. As a past President himself, I'm sure he would have wanted to see me in the role.

To all Pacific members, thank you for your support. All the best for the future.

John Thorsen
President

Our financial performance for the 12 months to 30th June 2009 would be best described as consistent in most areas and challenging in some. All in all, the resultant profit of \$236,146 continues to underpin the financial viability of our club.

Whilst the financial results in general mirrored those of last year, three areas varied significantly. We recorded a reduction in net revenue from Gaming of \$54,350 and have increased overall course expenditure of \$87,112. We also recorded a reduction in donations received of \$50,046 from the previous financial year.

Course expenditure has increased as a direct result of increased wage expense and an overall increase in depreciation expense. The later a result of further significant capital works completed early in our financial year.

Gaming revenue has been impacted by a slightly higher payout ratio or return to player and an overall reduction of 7% in gross clearances. Reports suggest that this is more an industry trend and not something specific to our operation. Linked jackpots and new machines have been installed in an effort mitigate this trend.

PROFITS

The net profit for the full year of \$236,146 is down by 26% on the annualised result for 2008 (net of donations income). As a result of significant capital expenditure in recent years, the net profit was struck after depreciation of \$494,922 compared to annualised depreciation for 2008 of \$442,114. The 'cash' profit generated of \$721,068 is down by 4% from \$750,586 recorded in the previous financial year.

This reduction in cash profit could well be directly apportioned to the unseasonable weather in April of this year. As you may recall, in that month alone we lost several major competition days. Our April match revenue was down by \$18,154 and net bar revenue was down by \$10,577 over the corresponding period in the previous financial year.

REVENUES & MARGINS

Our bar trade continues to perform well against historical benchmarking. Golfing revenues were slightly lower than 2008 annualised levels primarily as a result of an unseasonably wet April and May. Bar margins continue to show annual improvement albeit, marginal.

EXPENSES

Expenses were comfortably controlled during the year. House was up 1.5%, Administration is up 1% and Match was stable.

Course was up 12% which is primarily accounted for in wage expense of additional staff and increased depreciation expense summarised earlier.

CASHFLOW AND LIQUIDITY

The current ratio has decreased slightly from 1.34:1 to 1.27:1. The repayment of \$100,000 in long term debt to the ANZ Bank from cash reserves principally contributed to the variation in our liquidity ratio.

Cash reserves remain in a comfortable position. Capital expenditure for the year was \$670,608.

SUMMARY

The Board, for the second year in a row, opted to apply a small increase in annual subscriptions for the coming year. This increase has been reflected in your annual renewal notices issued recently.

I was reminded recently that golf courses are like farms, time, labour and money being the essential ingredients. We all, as members, have much to do on all fronts.

The one thing I have observed in the twelve months in this role is that every available dollar we spend on this course comes from the contributions of members and guests. What can be achieved is simply commensurate to what we all contribute.

I thank Ray Smith & Kay Ryan on behalf of the Finance Committee and Board for the professional manner in which they administer the Club's finances.

Doug Smith
Treasurer

PACIFIC GOLF CLUB

- I. In the opinion of the Board of Directors the accompanying Financial Statements are drawn up so as to give a true and fair view of the state of affairs of the Club as at the 30th June 2009, and of the Operating Statement for the year ended on that day; and
- II. At the date of the Statement, there are reasonable grounds to believe that the Club will be able to pay its debts as and when they fall due.

Signed for and on behalf of the Board of Directors

J THORSEN

President

Brisbane

31st August 2009

DOUGLAS SMITH

Treasurer

Brisbane

31st August 2009

INDEPENDENT AUDIT REPORT

FOR THE TWELVE MONTHS ENDED 30TH JUNE 2009

To the Members

SCOPE

We have audited the attached special purpose financial report comprising of the Statement of Financial Position, Operating Statement, Cash Flow Statement and Notes to the financial statements of Pacific Golf Club Incorporated (The Club) for the 12 months ended 30 June 2009. The Club's Board of Directors is responsible for the preparation and presentation of the financial report and the information contained therein, and has determined that the accounting policies are consistent with the financial reporting requirements of the Club's Constitution and are appropriate to meet the needs of the members. We have conducted an independent audit of the financial report in order to express an opinion on it to the members of the Club. No opinion is expressed as to whether the accounting policies used are appropriate to the needs of the members.

The special purpose financial report has been prepared for distribution to the members for the purpose of fulfilling the Board's reporting requirements. We disclaim any assumption of responsibility for any reliance on this report or on the financial report which it relates, to any person other than the members, or of any purpose other than that for which it was prepared.

Our audit has been conducted in accordance with Australian Auditing Standards. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report, and the evaluation of significant accounting estimates. These procedures have been undertaken to form an opinion as to whether in all material respects, the financial report is presented fairly in accordance with the accounting policies described in Note 1 to the financial statements. (These policies do not require the application of all Accounting Standards and UIG Consensus Views.)

The audit opinion expressed in this report has been formed on the above basis.

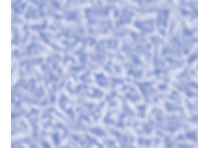
AUDIT OPINION

In our opinion, the financial report presents fairly in accordance with the accounting policies described in Note 1 to the financial statements the financial position of Pacific Golf Club Inc. as at 30 June 2009 and the results of its operations and its cash flows for the year then ended.

Griffin Jones

D Griffin B BUS, MBA, FCPA

Dated: 30 August, 2009



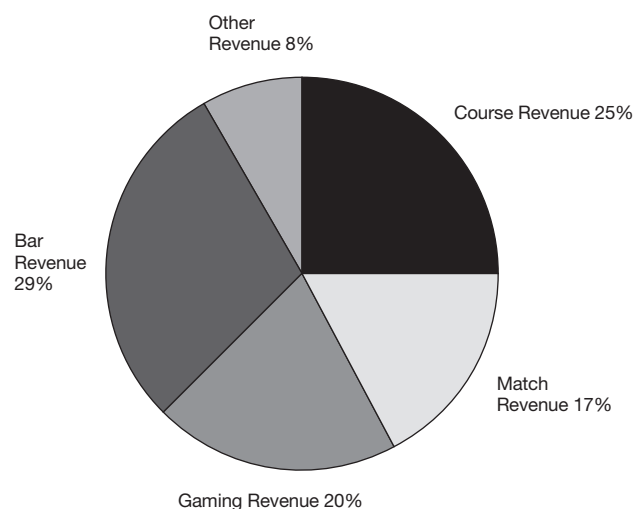
FINANCIAL RESULTS FOR 2009

PACIFIC GOLD CLUB

FOR THE 12 MONTHS ENDED 30TH JUNE 2009

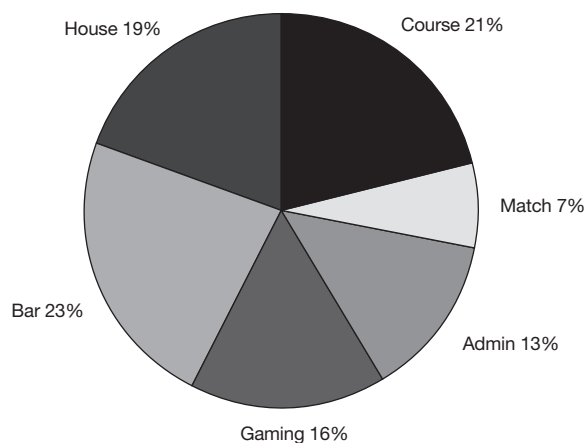
INCOME

	12 Mths 2009	12 Mths 2008
Gross Revenue – Course	1,009,592	1,015,095
Gross Revenue – Match	703,681	703,588
Gross Revenue- Gaming	817,898	894,687
Gross Revenue – Bar	1,160,640	1,160,640
Other Revenue	336,321	253,844
TOTAL INCOME	4,028,132	4,027,854



EXPENDITURE

Course	788,702	701,590
Match	272,798	273,972
Administration	475,337	467,455
Gaming	605,132	627,510
Bar	871,299	851,292
House	725,911	714,041
TOTAL EXPENDITURE	3,739,179	3,635,860

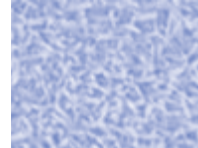


WAGES AS A PERCENTAGE OF GROSS INCOME

	2009 12 Mths Wages	% to Revenue	2008 12 Mths Wages	% to Revenue
Bar	348,684	8.7%	322,841	8.0%
Gaming	88,293	2.2%	80,719	2.0%
Administration	240,141	6.0%	237,930	5.9%
Course	383,155	9.5%	345,909	8.6%
Match	91,984	2.3%	89,741	2.2%
House	180,359	4.5%	175,237	4.4%
Total Wages	1,332,616	33.1%	1,252,377	31%
Total Revenue	4,028,132		4,027,854	

OPERATING STATEMENT
FOR THE 12 MONTHS ENDED 30TH JUNE 2009

	2009	2008		2009	2008
	\$	\$		\$	\$
BAR TRADING			POKER MACHINE TRADING		
SALES Bar	1,078,618	1,034,254	Gross Clearances	2,347,130	2,527,403
Functions	113,347	126,385	Less Payouts	1,561,372	1,662,641
	<u>1,191,965</u>	<u>1,160,639</u>		785,758	864,762
Less COST OF GOODS SOLD			Less GOVERNMENT CHARGES		
Opening Stock	40,678	23,987	Rentals/Service Costs	10,813	16,300
Purchases	499,559	510,242	Taxes	156,950	162,249
	<u>540,237</u>	<u>534,229</u>	Jackpot Accruals	23,388	14,400
Less Closing Stock	-39,820	-40,678		<u>191,151</u>	<u>192,949</u>
	<u>500,417</u>	<u>493,551</u>	GROSS OPERATING PROFIT	594,607	671,813
GROSS PROFIT	691,548	667,088	Social Membership Fees	9,434	7,915
Less DIRECT EXPENSES			Interest Received	187	701
Operating Expenses	22,198	34,901	Keno Income	22,520	21,309
Wages & Super	348,684	322,841		<u>32,141</u>	<u>29,925</u>
	<u>370,882</u>	<u>357,742</u>	DIRECT OPERATING PROFIT	626,748	701,738
NET PROFIT – BAR	<u>320,666</u>	<u>309,346</u>	Less DIRECT EXPENSES		
PERCENTAGES TO SALES			Advertising and Promotions	92,365	106,736
Gross Profit	58.02%	57.46%	Bank Charges	399	1,059
Net Profit	26.90%	26.65%	Depreciation	147,386	144,215
Wages	29.25%	27.82%	Electricity	7,300	7,311
			Interest & Borrowing Costs	15,514	21,074
			Keno Expenses	14,641	12,690
			Members Reward Points Accrual	-50	-950
			Printing and Stationery	2,137	1,152
			Repairs and Maintenance	33,767	59,040
			Sundries	12,229	1,515
			Wages & Superannuation	88,293	80,719
				<u>413,981</u>	<u>434,561</u>
			NET PROFIT –		
			POKER MACHINES	<u>212,767</u>	<u>267,177</u>



OPERATING STATEMENT

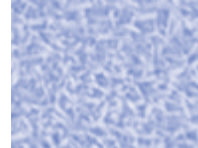
PACIFIC GOLF CLUB

FOR THE 12 MONTHS ENDED 30TH JUNE 2009

	2009	2008		2009	2008			
	\$	\$		\$	\$			
INCOME								
Net Profit – Bar Trading	320,666	309,346	Advertising	1,633	1,592			
– Poker Machine Trading	212,767	267,177	Audit Fees	6,120	5,000			
Buggy Hire	24,459	29,208	Bank Charges	12,127	8,431			
Competition Fees	192,900	200,795	Borrowing Costs	1,269	2,367			
Donations Received	10,000	60,046	Computer Software and Support	7,931	8,373			
House Events	40,857	42,425	Depreciation	10,008	12,946			
Interest Received	39,352	45,867	Donations	1,500	0			
Nomination Fees	0	7,998	Insurance	51,468	50,668			
Profit/Loss on Sale of Assets	13,703	0	Interest	6,321	14,665			
Rents Received	161,271	158,515	Payroll Tax	17,481	12,074			
Subscriptions	996,207	955,053	Postage, Printing & Stationery	21,596	18,987			
Sundry Income	25,281	12,042	Rates	21,846	26,517			
Visitors' Fees	444,403	433,074	Repairs and Maintenance	5,738	3,586			
TOTAL INCOME	<u>2,481,866</u>	<u>2,521,546</u>	Security	16,757	15,638			
Less EXPENDITURE								
HOUSE								
Advertising and Promotions	24,085	17,253	Staff Training and Uniforms	3,805	1,007			
Cleaning and Servicing	93,778	87,167	Subscriptions	4,895	3,203			
Courtesy Bus Expenses	4,994	4,128	Sundry Expenses	11,128	13,385			
Depreciation	165,918	156,374	Superannuation	21,401	20,203			
Electricity	67,989	63,031	Telephone	12,172	10,883			
Hire Equipment	4,914	4,728	Wages	240,141	237,930			
House Events	60,343	72,112		<u>475,337</u>	<u>467,455</u>			
Industrial Waste	16,111	14,257	MATCH					
Members Jackpot Draw	5,300	4,800	Advertising and Promotion	3,229	2,964			
Printing, Postage & Stationery	14,728	16,720	Buggy Expenses	1,370	0			
Repairs and Maintenance	37,673	47,542	Computer Expenses	4,081	0			
Satellite TV	15,905	15,569	Commissions Paid	50,872	48,812			
Security	5,640	7,497	Course Marshall	9,632	16,150			
Sundries	28,174	27,626	Damage to Neighbours Property	3,677	5,816			
Wages & Superannuation	180,359	175,237	Depreciation	8,731	10,136			
	<u>725,911</u>	<u>714,041</u>	Donations Applied	2,683	4,528			
COURSE								
Depreciation	162,085	118,443	Match Starter	11,971	12,381			
Electricity	10,264	10,506	Members Benefits	5,277	6,729			
Equipment Repairs and Maintenance	69,397	65,222	Pennant Team	12,989	13,998			
Interest	11,383	10,595	Printing & Stationery	12,873	12,276			
Maintenance and Beautification	98,102	84,027	Repairs and Maintenance	2,787	897			
Security	12,236	23,590	Sundry Expenses	11,087	12,923			
Staff Uniforms & Other Expenses	7,659	4,764	Trophies	39,555	36,621			
Sundry Expenses	8,873	6,568	Wages and Super	91,984	89,741			
Telephone	3,097	4,208		<u>272,798</u>	<u>273,972</u>			
Wages and Super	383,155	345,909	SUBSIDIARY CLUBS					
Water Rates	22,451	27,758	Pacific Associates Club					
	<u>788,702</u>	<u>701,590</u>	Net Expense/(Income)	-4,091	-2,150			
ADMINISTRATION								
TOTAL EXPENSES								
				<u>2,245,720</u>	<u>2,153,075</u>			
OPERATING PROFIT/								
(LOSS) FOR YEAR								
				<u>236,146</u>	<u>368,471</u>			

OPERATING STATEMENT
FOR THE 12 MONTHS ENDED 30TH JUNE 2009

	2009	2008
	\$	\$
OPERATING PROFIT/(LOSS) FOR YEAR	236,146	368,471
ABNORMAL EXPENSES	0	0
OPERATING PROFIT/(LOSS) AFTER ABNORMAL ITEMS	<u>236,146</u>	<u>368,471</u>
Add ACCUMULATED FUNDS BEGINNING OF YEAR	<u>2,945,275</u>	<u>2,576,804</u>
ACCUMULATED FUNDS END OF YEAR	<u>3,181,421</u>	<u>2,945,275</u>

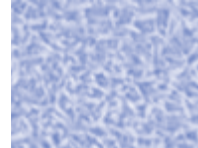


STATEMENT OF FINANCIAL POSITION
FOR THE 12 MONTHS ENDED 30TH JUNE 2009

	NOTE	2009 \$	2008 \$
CURRENT ASSETS			
Cash	3	1,121,239	1,222,952
Receivables	4	73,138	63,126
Inventories	5	43,861	44,719
Prepayments	6	49,724	38,933
		<u>1,287,962</u>	<u>1,369,730</u>
INVESTMENTS			
Cash on Deposits	7	<u>0</u>	<u>0</u>
NON CURRENT ASSETS			
Land & Buildings	8	5,659,714	5,508,870
Plant, Equipment & Furniture	9	1,603,669	1,566,070
Motor Vehicles	9	20,942	19,994
		<u>7,284,325</u>	<u>7,094,934</u>
TOTAL ASSETS		<u>8,572,287</u>	<u>8,464,664</u>
CURRENT LIABILITIES			
Bank Overdraft	10	0	0
Creditors & Borrowings	11	187,616	240,683
Provisions	12	232,586	212,998
Other	13	561,543	568,914
TOTAL CURRENT LIABILITIES		<u>981,745</u>	<u>1,022,595</u>
NON-CURRENT LIABILITIES			
Creditors & Borrowings	14	<u>1,593,985</u>	<u>1,681,659</u>
TOTAL LIABILITIES		<u>2,575,730</u>	<u>2,704,254</u>
NET ASSETS		<u>5,996,557</u>	<u>5,760,410</u>
MEMBERS FUNDS			
General		3,181,422	2,945,275
Reserves	15	<u>2,815,135</u>	<u>2,815,135</u>
TOTAL MEMBERS FUNDS		<u>5,996,557</u>	<u>5,760,410</u>

CASH FLOW STATEMENT
FOR THE 12 MONTHS ENDED 30TH JUNE 2009

	NOTE	2009 \$	2008 \$
CASH FLOW FROM OPERATING ACTIVITIES			
Receipts from Customers		3,956,857	3,921,249
Payments to Suppliers and Employees		-3,316,093	-2,812,250
Donations Received		10,000	60,041
Interest Received		40,366	46,564
Borrowing Costs Paid		-34,561	-48,703
Net Cash Provided by (Used in) Operating Activities	18(b)	656,569	1,166,901
CASH FLOW FROM INVESTING ACTIVITIES			
Proceeds from Sale of Plant and Equipment		20,909	0
Payment for purchase of Property, Plant and Equipment		-691,517	-763,964
Net Cash Provided by (Used in) Investing Activities		-670,608	-763,964
CASH FLOW FROM FINANCING ACTIVITIES			
Proceeds from Loans		-87,674	86,247
Increase/(Decrease) in Bank Overdraft		0	0
Decrease/(Increase) in Investments		0	0
Net Cash Provided by (Used in) Financing Activities		-87,674	86,247
NET CASH			
Net increase in cash held		-101,713	489,185
Cash at beginning of year		1,222,952	733,767
Cash at end of year	18(a)	1,121,239	1,222,952
The accompanying notes form part of these financial statements			



1 STATEMENT OF ACCOUNTING POLICIES

This financial report is a special purpose financial report prepared specifically for the Members and in accordance with the constitution. The Committee has determined that the Club is not a reporting entity.

The financial report has been prepared in accordance with the requirements of Australian Accounting Standards and other professional reporting requirements with the exception of the following.

AAS 16 Financial Reporting by Segments

AAS 17 Accounting for Leases

AAS 33 Presentation and Disclosure of Financial Instruments

The financial report is prepared on an accrual basis and is based on historic costs and does not take into account changing money values or, except where specifically stated, current valuations of non-current assets.

The following specific accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of this report:

Inventories

Inventories are measured at the lower of cost and net realisable value.

Property, Plant and Equipment

Property, plant and equipment are brought to account at cost or at independent or officers valuation, less, where applicable, any accumulated depreciation or amortisation. The carrying amount of property, plant and equipment is reviewed annually by officers to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows which will be received from the asset's employment and subsequent disposal.

The depreciable amount of all non-current assets including buildings but excluding freehold land, are depreciated over their estimated useful lives from the time the asset is held ready for use.

Employee Entitlements

Provision is made for the Club's liability for accrued annual leave at balance date. Long service leave is provided after an employee has achieved seven years of service.

Lease

Lease payments are charged as expenses in the periods in which they are incurred.

Prepayments

Prepayments comprise costs incurred which will provide future benefits. These costs are written off on a straight line basis over the expected period of benefit.

	2009	2008
	\$	\$
2 Operating Profit		
The operating profit before income tax has been determined after:		
Crediting as Revenue:		
Revenue from Trading	3,996,146	3,823,174
Interest received from Investments	40,637	46,564
Profit on Sale of fixed Assets	13,704	0
Donations	10,000	60,041
	<u>4,060,487</u>	<u>3,929,779</u>
Charging as expense:		
Auditor's Remuneration	6,120	5,000
Depreciation of Fixed Assets	494,922	442,114
Increase / (Decrease) in Prov'n for Annual Leave	4,326	20,857
Increase / (Decrease) in Prov'n for Long Service	3,785	-3,048
Interest Paid to Other Persons	33,371	46,564
Lease Premiums	0	0
	<u>542,524</u>	<u>511,487</u>

	2009	2008		2009	2008
	\$	\$		\$	\$
3 Cash			9 Plant, Equipment & Furniture		
Cash on Hand	62,979	61,342	Club Plant, Equipment		
Cash at Bank			and Furniture, at Cost	2,596,624	2,425,741
Club General Account	631,638	356,788	Course Plant & Equipment		
Cash Management Account	253,977	660,177	at Cost	<u>1,550,871</u>	<u>1,502,246</u>
ATM Account	13,960	6,580	Total Plant & Equipment		
Junior Social Club Account	13,768	13,766	at Cost	4,147,495	3,927,987
Kennedy & Calies Investment			less Provision for Depreciation	<u>-2,543,826</u>	<u>-2,361,917</u>
Account	11,001	11,001		<u>1,603,669</u>	<u>1,566,070</u>
Keno Account	13,636	5,019	Motor Vehicles at Cost	72,890	66,536
Pacific Associates Account	23,192	19,108	less Provision for depreciation	<u>-51,948</u>	<u>-46,542</u>
Pacific Wednesday Club Account	38,458	28,727		<u>20,942</u>	<u>19,994</u>
Pennants & Caddies Account	2,774	2,095	10 Bank Overdraft		
Poker Machine Account	55,856	58,349	Bank Overdraft	<u>0</u>	<u>0</u>
TOTAL CASH	<u>1,121,239</u>	<u>1,222,952</u>	11 Creditors and Borrowings		
4 Receivables			Trade Creditors and Accruals	187,616	240,683
Energex Deposit	206	206		<u>187,616</u>	<u>240,683</u>
Insurance	6,213	4,595	12 Provisions		
Sundry Debtors	27,636	24,246	Annual Leave	102,790	98,464
Trade Debtors	39,082	34,079	Long Service Leave	67,793	64,008
	<u>73,137</u>	<u>63,126</u>	Wages Payable	21,500	16,437
5 Inventories			GST payable	224	5,820
Bar Stock	39,820	40,678	Provision for Audit Fees	5,760	5,000
Members Lockers	4,041	4,041	Provisions-Other	<u>34,519</u>	<u>23,269</u>
	<u>43,861</u>	<u>44,719</u>		<u>232,586</u>	<u>212,998</u>
6 Prepayments			13 Other Current Liabilities		
Other	49,724	38,933	Income in Advance		
7 Investments			Subscriptions	524,346	508,844
Cash on Deposit	<u>0</u>	<u>0</u>	Functions – Rental	2,949	6,355
				<u>527,295</u>	<u>515,199</u>
Non – Current Assets			Other		
8 Land and Buildings			BDGA & BLDA This Year	0	26,888
Freehold Land			BDGA & BLDA Next Year	34,249	17,748
Valuer General's – 1st July 2007	2,201,634	2,201,634	Smile for a Child Funds	0	2,869
Buildings at Cost	3,300,866	3,295,080	Other Income	0	6,211
Course Improvements	1,474,956	1,180,183		<u>561,544</u>	<u>568,915</u>
Land and Buildings at cost	6,977,456	6,676,897			
less Provision for Depreciation	<u>-1,317,743</u>	<u>-1,168,027</u>			
	<u>5,659,713</u>	<u>5,508,870</u>			

NOTES TO AND FORMING PART OF THE ACCOUNTS
FOR THE 12 MONTHS ENDED 30TH JUNE 2009

	2009	2008
	\$	\$
Non – Current Liabilities		
14 Creditors and Borrowings		
ANZ Business Loan	0	100,000
HP Loan – Poker Machines & Course Equip	272,982	340,427
Loans from Members re 10 Year Plan	<u>1,321,003</u>	<u>1,241,232</u>
	<u>1,593,985</u>	<u>1,681,659</u>
15 Reserves		
Capital Profits Reserve	847,791	847,791
Asset Revaluation Reserve	<u>1,967,343</u>	<u>1,967,343</u>
	<u>2,815,134</u>	<u>2,815,134</u>
16 Capital and Leasing Commitments		
Motor Vehicle & Poker Machine Leases Finance Leasing Commitments		
Not later than one year	0	0
Later than one year and not later than two years	0	0
Later than two years and not later than five years	<u>0</u>	<u>0</u>
	<u>0</u>	<u>0</u>

17 Related Parties

Board of Directors

The names of each person holding a position on the Board of Directors of the Pacific Golf Club Incorporated during the financial year are as follows:

J Thorsen	G Rossow
J Whitelaw	T Smith
W Roberts	P Jager
D Smith	

18 Cash Flows

a. Reconciliation of Cash

Cash at the end of the financial year as shown in the Statements of Cash Flows is reconciled to the related items in the balance sheet as follows:

Cash on Hand	62,979	61,342
Cash at Bank	<u>1,058,260</u>	<u>1,161,610</u>
Cash at End of Financial Year	<u>1,121,239</u>	<u>1,222,952</u>

b. Reconciliation of Cash Flow from Operations with Operating Profit

Operating Profit, after Abnormals	236,146	368,471
Non-cash flows in operating profit		
Depreciation	494,922	442,114
Net(profit)/loss on Sale Fixed Assets	-13,704	0

Changes in Assets and Liabilities

(Increase)/decrease in Receivables	-10,012	-27,601
(Increase)/decrease in prepayments	-10,791	6,210
(Increase)/decrease in inventories	858	-16,692
Increase/(decrease) in Accounts Payable	19,588	88,583
Increase/(decrease) in Provisions	-7,371	40,154
Increase/(decrease) in Other Creditors	-53,067	265,662
Net Cash Provided by (Used in) Operating Activities	<u>656,569</u>	<u>1,166,901</u>

c. Credit Stand-by Arrangement and Loan Facilities

At 30 June 2009 an overdraft facility of \$500,000 was in place, but not drawn.

At 30 June 2009, the Business Loan facility has been fully repaid.

This facility was repayable in yearly instalments of \$100,000 commencing December 2004.

PACIFIC GOLF CLUB COMMITTEE MEETINGS AND MEMBERSHIP

Since the previous Annual General Meeting twelve regular Monthly Meetings have been held and the attendances are as follows:

J P Thorsen	10	J Whitelaw	11
W Roberts	11	D Smith	10
G Rossow	10	T Smith	12
P Jager	11		

MEMBERSHIP

	Female	Male	Total
Full Members		750	750
Life Members	3	8	11
Associate Members	220		220
6 Day Members		46	46
5 Day Members		137	137
Intermediate Members	4	28	32
Junior Members	17	54	71
Pee Wee Members	4	33	37
Par 3 Members	15	2	17
Leave of Absence	20	60	80
Social Members	3861	2750	6611
Total	4144	3868	8012

LADIES PRESIDENT'S REPORT

I present to you the Ladies Presidents Report for the year 2008-2009.

I firstly would like to thank all the Committee for their continued support and giving of their time on committee. Some of the ladies are standing down and I thank them sincerely for their contribution to keep our club functional.

The weather appears to be our biggest challenge this half of the year with many days having to be cancelled or postponed with the course being surrounded by water it certainly takes a beating following inclement conditions. Our fields have been increasing in numbers and when the weather is good we average about 80 to 100 players and Thursday has increased to approximately 60.

Our club has been well represented again in State teams at both Junior and Senior levels. Jacki Marshall has had a great year as have our other juniors Nadine White and Anthea

Galvin with handicaps now of 4 which is a great achievement. Anthea is in the Junior Jug which was played during the June School holidays and they came equal second.

The Pennant teams have represented the club extremely well in all divisions as well as the junior girls Pennant Team. I congratulate them on their sportsmanship and especially thank the caddies who participated being there every Friday.

During September we held a Think Pink Day and it was very successful with us donating \$3900 to the National Breast Cancer Foundation. We have also donated \$2280 to The Cancer Council of Qld and \$500 to Muscular Dystrophy.

We have given the Junior Club \$1500 which helps in their administration of the game.

A very big thank you to our special Sponsors in the past year – Village at Yeronga, Chris and Kim Frederiks, Paul and Mark (On course Golf Shop) Lifestyle Blinds and Awnings, Jennifer Smith, Stephen Dibb Jewellery, The Pacific Wednesday Club, Mrs G Munnich, Blackwell Group and our Members President Mr John Thorsen and our Manager Mr Ray Smith. The contribution of these sponsorships to the Club helps keep our playing fees to a minimum.

My thanks to our Golf Manager JoAnne Atkin who is a great help and inspiration to all the Committee and to our new and budding golfers.

Thank you to the Board and our Manager Mr Ray Smith and his staff for their support to ensure the club facilities and golfing competitions are running smoothly.

This year saw resignations from some of our long time Associates of the Club Cec Redmond, Helen Walker, Margaret Nance and Betty Wacker.

At the members AGM in September Wyn Hall was awarded Life membership of Pacific for her great contribution over the years to the Club.

To those who have lost loved ones during the year our thoughts and prayers have been with you all and to the ladies who are going through treatment or otherwise not well we keep thinking of you and wish you a speedy recovery.

Lila Carson
Ladies President

This is my fourth annual report as Captain and I am as proud and privileged today as I was at the end of my first year to serve the club in this capacity.

It's been another interesting year for our Golf Club. Your Board spent \$295k in capital works on the course over and above our normal course budget and \$56k on new machinery despite being caught up in a fairly severe global economic crisis. Our Open Men's Pennant Team created history by winning the Division 1 Pennant Flag for the third year in a row and we won the Junior Division 1 Pennant Flag for the first time in over fifteen years. We again took out the prestigious Qld Golf Club of the Year award making it three times in the last five years.

The weekly competitions have been well supported and our Sunday numbers have continued to increase which has been great to see. The reasons for the increases are varied because membership numbers have remained relatively steady. However, the major factor to the increase in the Sunday competition numbers appears to be the continued limitations put on social club numbers.

For a multitude of reasons the course has struggled in recent years despite the capital improvements that have been made to the fifth, eleventh, twelfth, fifteenth and sixteenth holes. To improve our maintenance work practices and procedures the Board has approved the employment of consultants to work with our existing Course Superintendent and his team. The focus of this group is to monitor a pre designated plan of constant improvement that will eventually result in a course that will be better presented to Members and visitors. Unfortunately change will not occur overnight and it will take time and additional capital for the plan to come to fruition.

As Captain I am often asked by Members why our greens, our fairways, our rough or our bunkers can't be like such and such a golf course. Unfortunately, after answering the same question for four years, I have at times become a little terse in answering because in most instances the courses they are comparing Pacific to are private or resort courses where the fee structures are twice and sometimes three times those being paid by the Member in question. However, I do welcome the positive comments that Members contribute regarding maintenance or presentation and try wherever possible to have them incorporated into our day to day operations.

The Club again hosted the Gary Player Classic for the 35th consecutive year and I express my sincere appreciation to our members and associates who gave up their course for the four days. Our sincere thanks and appreciation goes out to Adina

Watches for their continued support of this prestigious Junior event.

I would also like to thank our members who sponsored events throughout the year and I hope you see your way clear to continue this support in 2010. A special thanks to Motorline BMW for their continued support of the Blue Marker Friday. This event has become a highlight of the Clubs monthly calendar and is held in high esteem by both members and visitors from other clubs.

To John Thorsen our Pennant Sponsor, Frank Ryan, Doug Smith, Jessica Smith and Paul Hinds our Pennant Management Team and our coaches Paul Hazlett and Mark Victorsen a big thank you for your efforts during the Pennant season. Without you unselfishly giving up your time, your funding and your expertise we would struggle to put one pennant side on the paddock much less three.

To the General Manager and staff in the administrative, hospitality and marketing areas congratulations on a job well done. To our Golf Manager Jo Anne Atkin and her able assistants Gary Sue See and Leanne Manning, thank you for your professionalism, assistance and friendship throughout the year. The Captain's role is made easier when it is supported by the calibre of people Pacific Golf Club currently has employed.

Last but not least I would like to thank our Golf Professionals, Paul Hazlett, Mark Victorsen and their staff for providing our members, associates and visitors with a golfing service not found in many other golf clubs.

On behalf of the Match Committee I extend to you all a very safe and happy forthcoming festive season. Good golfing in 2010

Wayne Roberts
Captain

JUNIOR COMMITTEE REPORT

In the last financial period I am pleased to report that the strength of the junior programs have continued to grow, and importantly gained further acknowledgement in the wider junior golfing community, as a Club that provides leading edge junior development programs. This has reflected positively on the Club's image and in the results achieved by junior members.

In 2008 / 2009 the Junior Committee introduced a third fully funded development program, The Pacific Eagles Squad, which provides skilling for more elite players that are close to; or at a pennants standard. This additional squad compliments the existing Development and Cadet programs which have been in place for a number of years, and have provided Pacific with a sound basis to grow and retain junior membership levels.

Our juniors have achieved significant results over the last year with several players being selected in the Golf Queensland State Development Squads, and achieving an average participation level of 20 – 25% of the field in Greg Norman Golf Foundation junior competition events. This far exceeds the level of participation of any other club in South East Queensland. One of our members has recently accepted a golfing scholarship in the USA as part of a college education program, which is indicative of the commitment of junior members to skill development, and willingness to exceed in their chosen sport.

In addition Pacific was the only club to field two teams (Zone one and two) in the 2009 girls' junior pennants, with one of our groups winning the pennant flag. This complemented the success of the junior boys in winning the flag for the BDGA division A pennants, and contributing to the overall success of the Club in the 2009 pennant series.

The achievements of the junior members are a reflection of their loyalty to the Club, and the commitment and support provided by parents and guardians. I also acknowledge the ongoing support provided by the Wednesday Club and Associates Committee in support of junior members, with sincere thanks to Ken Campbell and Lila Carson and their respective committees.

The success of the junior programs is also attributed to the efforts of Club professionals Mark and John Victorsen, in providing skilling and guidance to junior squad members. I also acknowledge the support provide by Jo-Anne Atkin, Ray Smith and Club administrative staff, the Board, and members

in promoting the values of junior golf at the Club.

The Committee looks forward to the challenge of building upon the achievements of 2008 / 2009 and further promoting the success of our junior members, and the Club.

John Ikin

President, Junior Committee

WEDNESDAY CLUB REPORT

Fields during the year continued to live up to expectations – on average 195 – 200. Although that average would be a little less when wet weather impacts. These numbers, however, do put some stress on the office bearers and committee and they deserve heartfelt thanks.

These good people are: Des James, Tom Bond, Ken Pedersen Kevin Barry, Ted Curtis, John Brodie, Michael Hain, Garry Walls, Ron Robinson, Greg Burns, Allan Bignell and Brian Wrice.

With these large numbers, players are reminded that slow play causes chaos during most times but particularly in winter.

The major innovation for the year was the development of the web site. For those who haven't accessed it, you go to "Golf—Fixtures, Competitions". I'm sure you will agree that it is well worth a visit.

We have a large number of sponsors, 28 in total, who collectively contribute over \$8000 in funds to our operation. Thank you sponsors.

We wish to thank the Board and CEO, Ray Smith, for their consideration and among the staff particularly Kay Ryan, Jo, Leanne., Gary Sue See and the guys who man the members' bar.

Some of our good friends left us during the year and we can say to their families that we thoroughly enjoyed their time with us.

To fellowship.

Ken Campbell

PACIFIC GOLF CLUB

HONOUR BOARD RESULTS FOR 2009

CLUB CHAMPIONSHIP MATCH PLAY

A1 Grade – Dennis Bromiley
B Grade – Paul White
C Grade – Noel Timmins
D Grade – Mike Hutchinson
D1 Grade – Peter Schlecht

MEMBERS FOURSOMES CHAMPIONSHIP

36 Holes Gross Winners – Davin Bailey & Phil Somerfield
36 Holes Gross Runners Up – Chris Price & Brent Ralph
36 Holes Nett Winners – Wayne Salmond & Mitchell Salmond
36 Holes Nett Runners Up – Paul White & Brad White
Senior Gross Winners – Ian Travers & Mike Warren
Senior Nett Winners – Karl Adam & Ross Worley
Junior Winners – Jacob Lynn & Chris Ikin
AM Gross – Mike Vanharen & Jarod Butler
AM Nett – Brendon Danielson & Gary Munn
PM Gross – Chris Cooper & Tim Lukin
PM Nett – John Britnell & Ray Duncanson

MIXED FOURSOMES CHAMPIONSHIP

27 Holes Gross Winners – Mitchell Salmond & Nadine White
27 Holes Gross Runners Up – Ray Adams & Michelle Coetzee
27 Holes Nett Winners – John Bishopp & Helen Allan
27 Holes Nett Runners Up – Mark & Chris Spillane
18 Holes Gross Winners – Chris Ikin & Kirsty Wrice
18 Holes Nett Winners – Marty & Bev Duncan
9 Holes Gross Winners – Alex Belonogoff & Peter Morrissey
9 Holes Nett Winners – Ryan Fouche & Anthea Galvin

BILL KENNEDY MEMORIAL FOUR-BALL

Mike Beaty & Peter Werda 47pts

PACIFIC ANNIVERSARY CUP

Winners – Mike Beaty & Peter Werda
Runners Up – Brent Ralph & James Garske



Pacific Golf Club
430 Pine Mountain Road
Carindale Brisbane

PO Box 2046
Mansfield Q 4122

T 07 3343 0888

F 07 3343 0899

W www.pacificgolf.com.au